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HCHB and *Home Health Care News* Release 2019 Home Health Care Outlook Report

Staffing, compliance among top concerns in changing marketplace

Dallas, TX – Homecare Homebase (HCHB) the nation’s mobile home health and hospice software leader and industry publication *Home Health Care News* have released new survey results with key insights into the most sweeping home health regulatory changes in decades. The 2019 Home Health Care Outlook Report details how agencies are gearing up for the Patient-Driven Groupings Model (PDGM) set to take effect in January 2020.

HCHB President Scott Decker noted that the complex new coding and billing requirements are putting extra pressure on agencies already struggling with recruitment and high turnover with the lowest unemployment rate in over 40 years. “Our home health agency clients are counting on us to help streamline everything from scheduling to compliance while boosting staff utilization and patient outcomes in advance of fast-approaching PDGM.”

Home Health Care News Editor Tim Mulanney adds that with most agencies already gearing up for PDGM, streamlined scheduling and billing technology remain crucial to success under the new payment model. “Our survey of over 680 market participants highlights the most pressing operational challenges ahead. We also reveal how home health providers can ease staffing and billing issues with advanced software for

increased efficiency. With better insight into the marketplace, we hope to help agencies stay informed and make smarter business decisions for long-term success.”

Key Survey Findings

- 48% of providers see staffing as the most important operational challenge for 2019.
- 73% have begun preparation to successfully navigate the complexities of PDGM.
- 58% cite regulatory compliance as the top driver in choosing new software technology.
- 46% view acute care settings as the greatest source for referrals in the coming year.

The full report, including details on other home health trends can be found at

<http://homehealthcarenews.com/hhcn-hchb-2019-home-health-care-outlook-report/>

About Home Health Care News

Home Health Care News (HHCN) is the leading source for news and information covering the home health industry. HHCN is part of the Aging Media Network.

About Homecare Homebase, LLC

Homecare Homebase (HCHB) is a Dallas-based software leader offering hosted, cloud-based solutions to streamline operations, simplify compliance and boost clinical and financial outcomes for homecare and hospice agencies. Our customized mobile solutions enable real-time, wireless data exchange and communication between field clinicians, physicians and office staff for better care, more accurate reporting and faster payment. Founded by industry veterans in 1999, the company is now part of the Hearst Health Network. For more information visit hchb.com or call us toll-free at 1-866-535-HCHB (4242).

About Hearst Health

The mission of Hearst Health is to help guide the most important care moments by delivering vital information into the hands of everyone who touches a person's health journey. Each year in the U.S., care guidance from Hearst Health reaches 85 percent of discharged patients, 205 million insured individuals, 77 million home health visits and 3.2 billion dispensed prescriptions. The Hearst Health network includes [FDB](#) (First Databank), [Zynx Health](#), [MCG](#), [Homecare Homebase](#), [MHK](#) (formerly MedHOK—Medical House of Knowledge) and [Hearst Health Ventures](#) (www.hearsthealth.com). Hearst also holds a minority interest in the precision medicine and oncology analytics company [M2Gen](#). Follow Hearst Health on Twitter [@HearstHealth](#) or LinkedIn [@Hearst-Health](#).