



# Unlocking Enterprise EVV:

Streamline Company-Wide EVV Processes

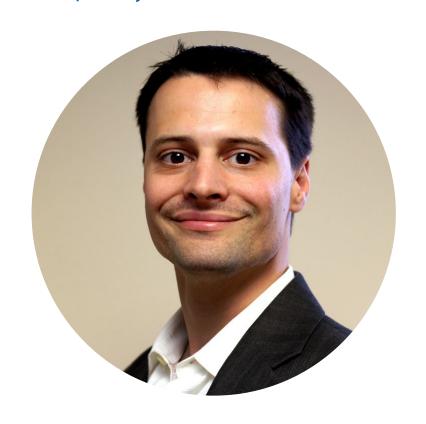


#### Unlocking Enterprise EVV: Streamline Company-Wide EVV Processes



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VP Implementation CellTrak



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### Agenda

- EVV Implementation Progress
- Impact on Home Health Providers
- How Providers Can Prepare
- Technology Considerations
- Getting Started with EVVLink
- Q&A



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### **EVV Implementation Progress**

Home Health Providers:
Prepare Now
for EVV Compliance

**January 1,** 2023

- Home Health Implementation for States
- CMS Deadline: Home Health

2023-2024

- Evolve EVV
   Policy & Practice
- Compliance Monitoring
- GFE State Implementation

2021-2022

 Evolve EVV Practices

 Prepare for Home Health

• State GFE

 CMS Deadline: Personal Care

January 1,

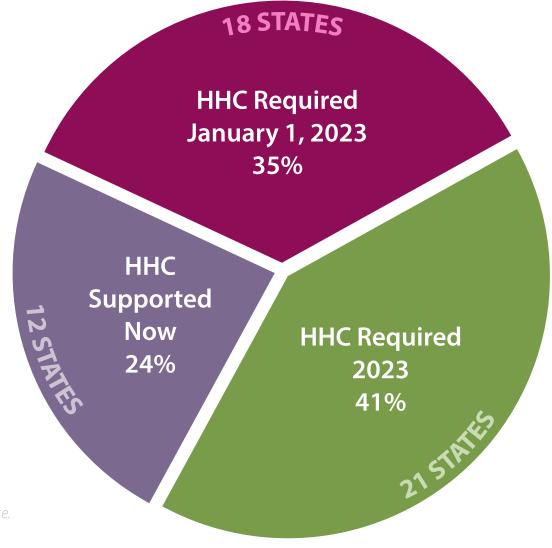
2021

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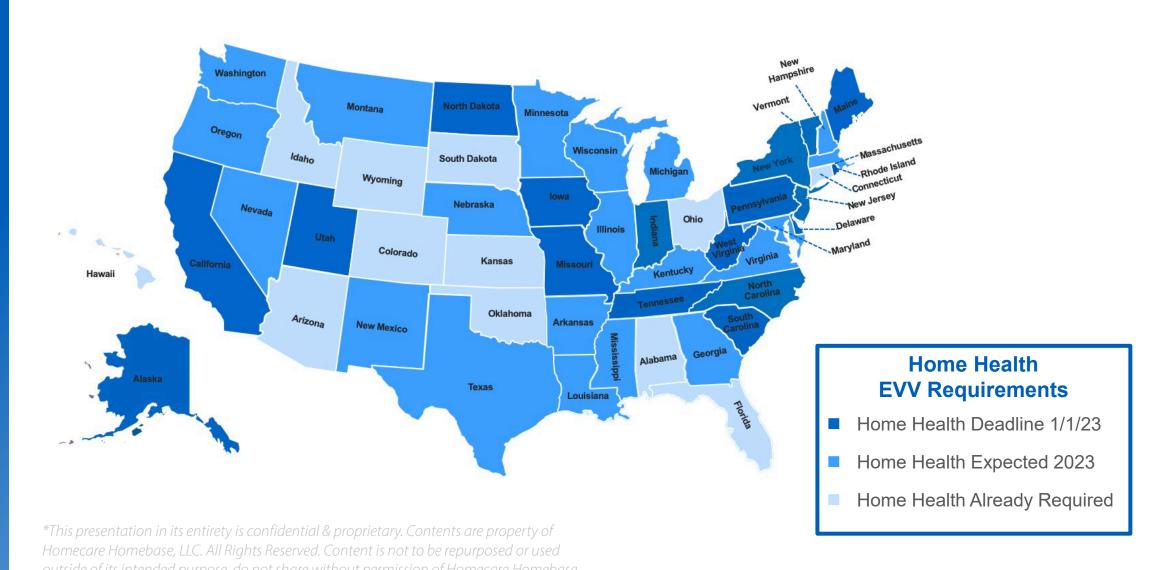
### State EVV Implementation: Home Health

75% of States Are Introducing EVV Requirements for Home Health Providers



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### **EVV Implementation Status**





### **EVV Impacts Skilled Services**



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- Personal Care Delivery
- Home Health Delivery
- Behavioral Health
- Autism
- I/DD
- Respite
- Hospice
- Foster Care
- Private Duty Nursing
- Physical Therapy
- Occupational Therapy
- Speech Therapy



### EVV Compliance: Does it Apply to Me?

**Patient Delivered by Services** 

- Personal Care Services
- Home Health Services
- Private Duty Nursing
- Hospice Care
- Other

- Agency
- Self-Directed
- Residential Care Facility
- Hospice
- Other

Payment to

**Submit for** 

- State Aggregator
- Managed Care Organization (MCO)
- Fiscal Intermediary (FI)
- Verification Organization (VO)

Paid by

- Medicaid
  - Medicaid MCO
  - Medicare
- MCO
- Private Pay
- Dual-Eligible

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#### Providers Have Three Responsibilities



Right Data, Right Format, Real Time

#### **RELAY**

To State & MCO Payors Who Require It

#### **Operational Workflow:**

- Billing & Claims
   Reconciliation
- Mandated Process for Claims Submission for Some Payors/States



For Payment

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#### How Providers Can Prepare

#### Know Your State Guidelines

- EVV Policy
- Method of Oversight- Aggregator, Audit, etc.
- EVV Information Required

#### Know Your State Timelines

- Interface
- Go Live
- Claims Denial

#### Know Your Payors

- State Medicaid
- MCO
- Billing Requirements

#### Know Your Affected Services

- What Your Agency Delivers at the Procedure Code Level
- What Your State Requires for EVV

Collect EVV Data Now!
Join State Stakeholder Calls!

We are Here to Help

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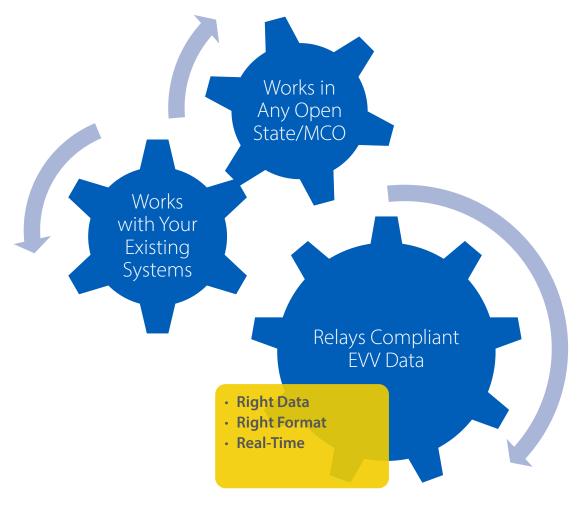
### Provider Complexity Complicates EVV Compliance

- Multi-State Agencies
- Agencies with Multiple Lines of Service
- Agencies that Submit Payment to more than One MCO
- Agencies Growing by Acquisition, Having Diverse Back-End Systems

## Complexity is Compounded by Frequent Changes to Payor Requirements

#### **Simplify EVV Compliance:**

- Homecare Homebase EMR
- PointCare
- CellTrak EVVLink



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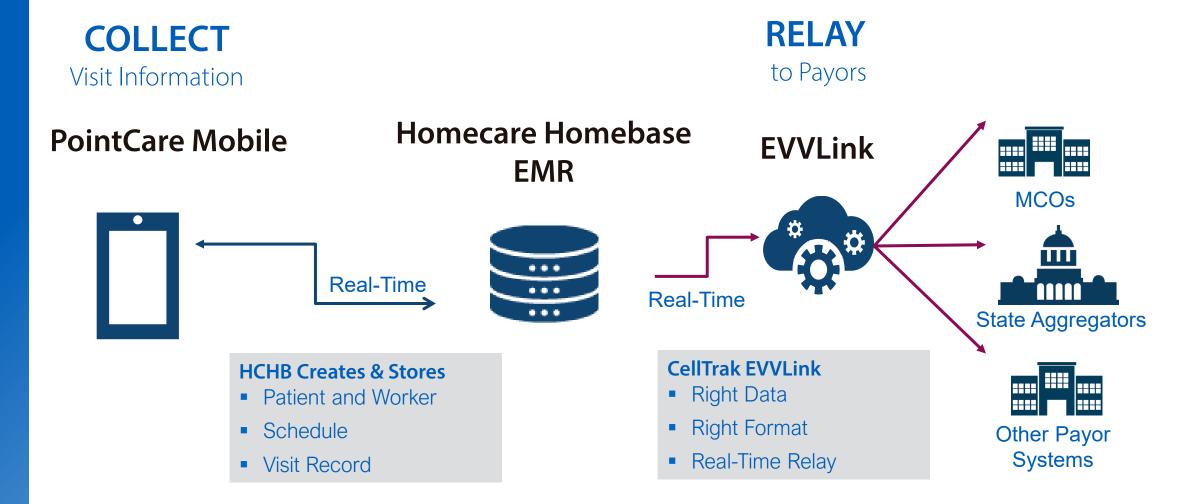
#### EVV COMPLIANCE WITH POINTCARE AND EVVLINK

- Maintain Current Workflows with PointCare & HCHB
  - Scheduling
  - Visit Documentation
  - Billing (Unless Mandated)
- Add EVVLink for Compliance
- Use the Same Solution for All Visits, Not Just EVV-Mandated Visits
- Simply Comply with Unique State and Payor Requirements

EVV for Home Health is Underway Implementation Timeline Varies by State

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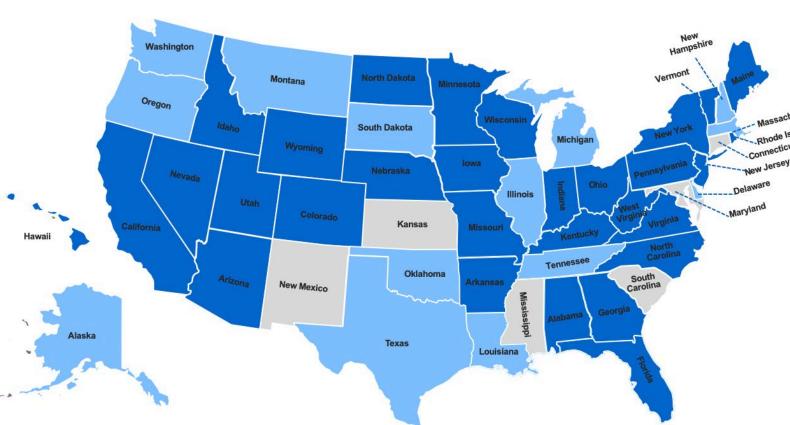
#### Integrated EVV: How it Works



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### EVVLink Relays To All Open States

**EVVLink Connections: 40 Aggregator Interfaces to 416 Payers** 



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## CellTrak EVVLink Interfaces:

- Sandata
- HHAeXchange
- First Data/Authenticare
- Tellus
- CareBridge
- State MMIS

#### **EVVLink Connections**

- Active or In Progress Connection
- Planned Connection
- No Connection Closed State



### EVV Compliance with HCHB & EVVLink

Leverage Existing Workflow

Schedule in HCHB

Document in PointCare

Payroll & Billing in HCHB

Save Caregivers Time

Collect Required EVV Data Straightforward Check in and Check out

Document as Usual

Streamline Claims Reconciliation

Corrections in HCHB

Automate Relay to Payors Right Data, Right Format, Real-Time

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### Trusted Partner for EVV Compliance

- HCHB Empowers the Home-Based Care Community
  - 787,000 Patients Served Daily
  - 104 Million Visits Each Year
  - Deployed to 136K Field Users & 70K Office Staff
- CellTrak EVVLink Integrated EVV Compliance
  - 5.2+ Million Total EVV Visit Transactions Sent to Payers
  - 908K HCHB EVV Transactions Passed through EVVLink
- HCHB & CellTrak Simplifies Provider Compliance
  - Deployed to 39 Providers
  - Spanning 11 States
  - Average 12,990 EVV Transactions Per Week
  - Supports 204 Unique Aggregator Connections

✓ 10 of the Top 10 Home
 Health Providers Use HCHB
 ✓ 8 of the Top 10 Hospice
 Providers Use HCHB

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#### HCHB/CellTrak EVVLink Solution

#### Proactive Monitoring of All State Requirements

- Regulatory Updates and Changes
- Key Dates for Soft Launch & Claims Denial
- Aggregator API Development and Integration
- Payor/Aggregator Relationship Tracking
- Working with Closed Billing States to Enhance Provider Experience

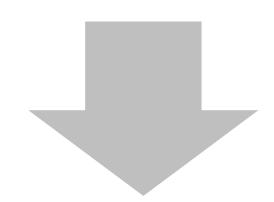
#### Logic to Increase Visit Acceptance Rate

- HCHB Logic Ensures that Visits Capture Required Data before Aggregator Submission
- Built-In Logic Increases Acceptance Rates and Decreases the Operational Burden of Monitoring Rejections
- Easy-to-Use Workflow Ensures that Visits Have the Highest Chance of Acceptance

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### EVV Compliance: Measurable Results

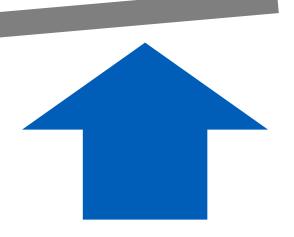


## Avoid Claims Payment Delays:

Correct, Compliant EVV Data Sent in Near Real-Time

## Increase Accepted Visits:

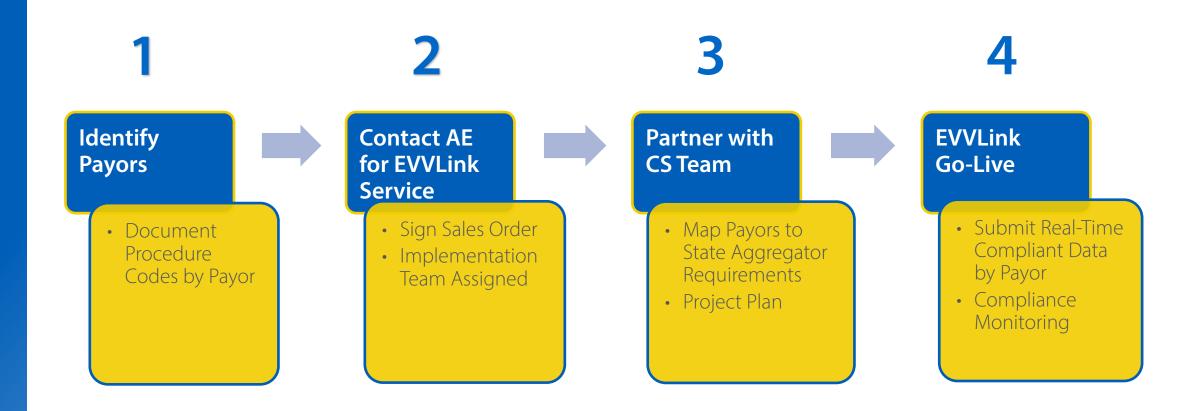
Alerts for Missing or Incorrect EVV Data



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#### NEXT STEPS FOR HOME HEALTH COMPLIANCE



Collect Visit Data with PointCare Mobile



Relay Visit Data with EVVLink



**EVV Compliance** 

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#### Let's Continue the Conversation

#### New to Homecare Homebase?

- hchbinfo@hchb.com
- **-** 214-239-6700
- hchb.com

#### Existing HCHB Customer?

- Contact Your Account Executive
- Search EVV and "Your State" in our <u>Customer Experience Portal</u>

## Questions & Answers



# Thank You for Joining Us

