



Use Data to Assess the Impact of the 2024 Home Health Proposed Rule





Agenda

- Introductions
- Setting the stage: current regulatory environment
- What does the rule say?
- Preparing for the future with analytics
- The agency perspective: Amedisys
- Q&A

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Meet the Panelists



Scott Levy

Chief Government Affairs Officer

Amedisys, Inc.



Scott Pattillo

Chief Strategy Officer

Homecare Homebase



Benjamin Hayes

Product Manager, Data Analytics

Homecare Homebase



Setting the Scene: HH Regulatory Environment

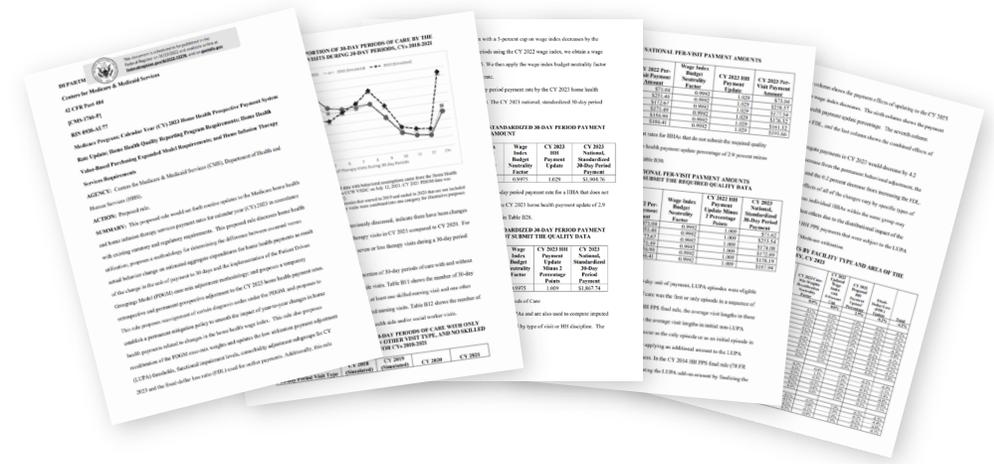
- Industry Challenges
 - Workforce shortages
 - Increased costs
- What we expected to see in the Proposed Rule
 - Last years' proposed rule
 - Last year's final rule

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Home Health Proposed Rule

- CMS published the 392-page CY2024 Proposed Rule for Home Health on June 30th.
- The rule proposes Home Health regulations for 2024.
- Final rule is expected in November.



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What's in the Proposed Rule?

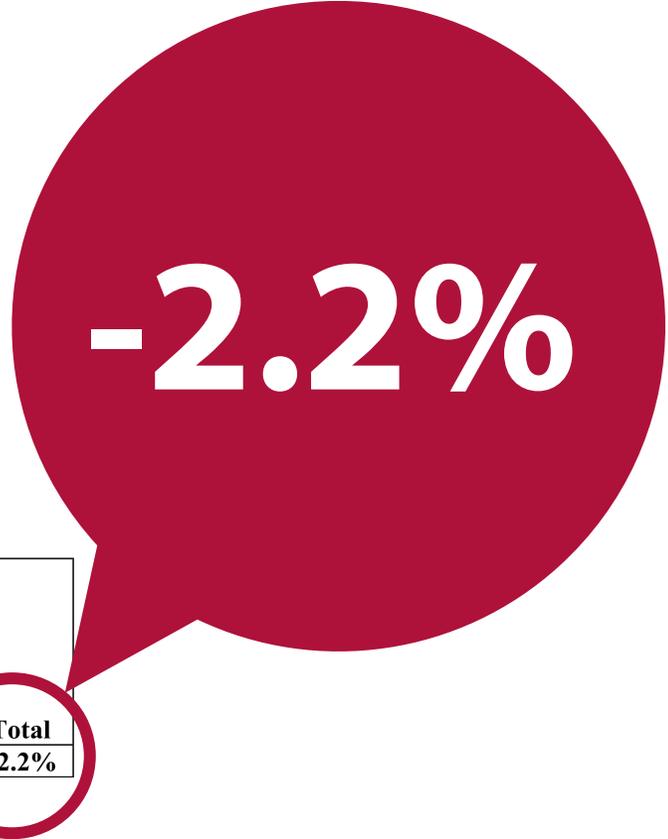


TABLE GG 1: ESTIMATED HHA IMPACTS BY FACILITY TYPE AND AREA OF THE COUNTRY, CY 2024

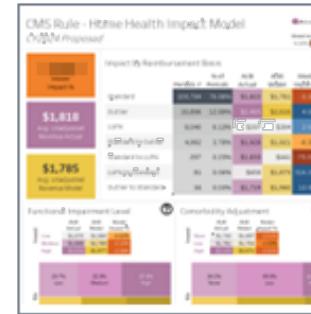
	Number of Agencies	Permanent Behavior Assumption Adjustment	CY 2024 Case-Mix Weights Recalibration	CY 2024 Wage Index	CY 2024 Proposed Labor-Related Share	CY 2024 Proposed HH Payment Update Percentage	Fixed-Dollar Loss (FDL)	Total
All Agencies	9,559	* -5.1%	0.0%	0.0%	0.0%	2.7%	0.2%	-2.2%

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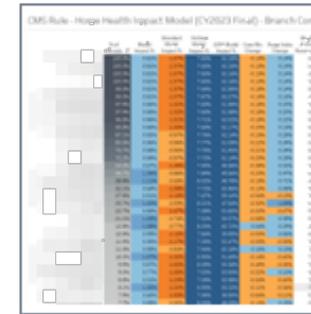


How Will it Affect Us?

- HCHB responds within **2 weeks** with **6 dashboards** to reflect the changes in the rule.
- The dashboards give our customers **insight** into how their organization will be impacted.



Summary



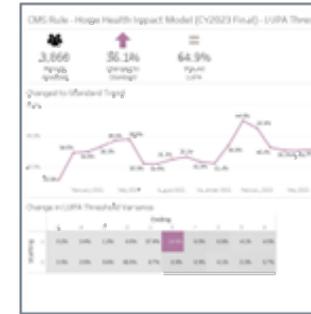
Branch Compare



Branch Scatter



Clinical Group Behavior



LUPA Threshold Behavior



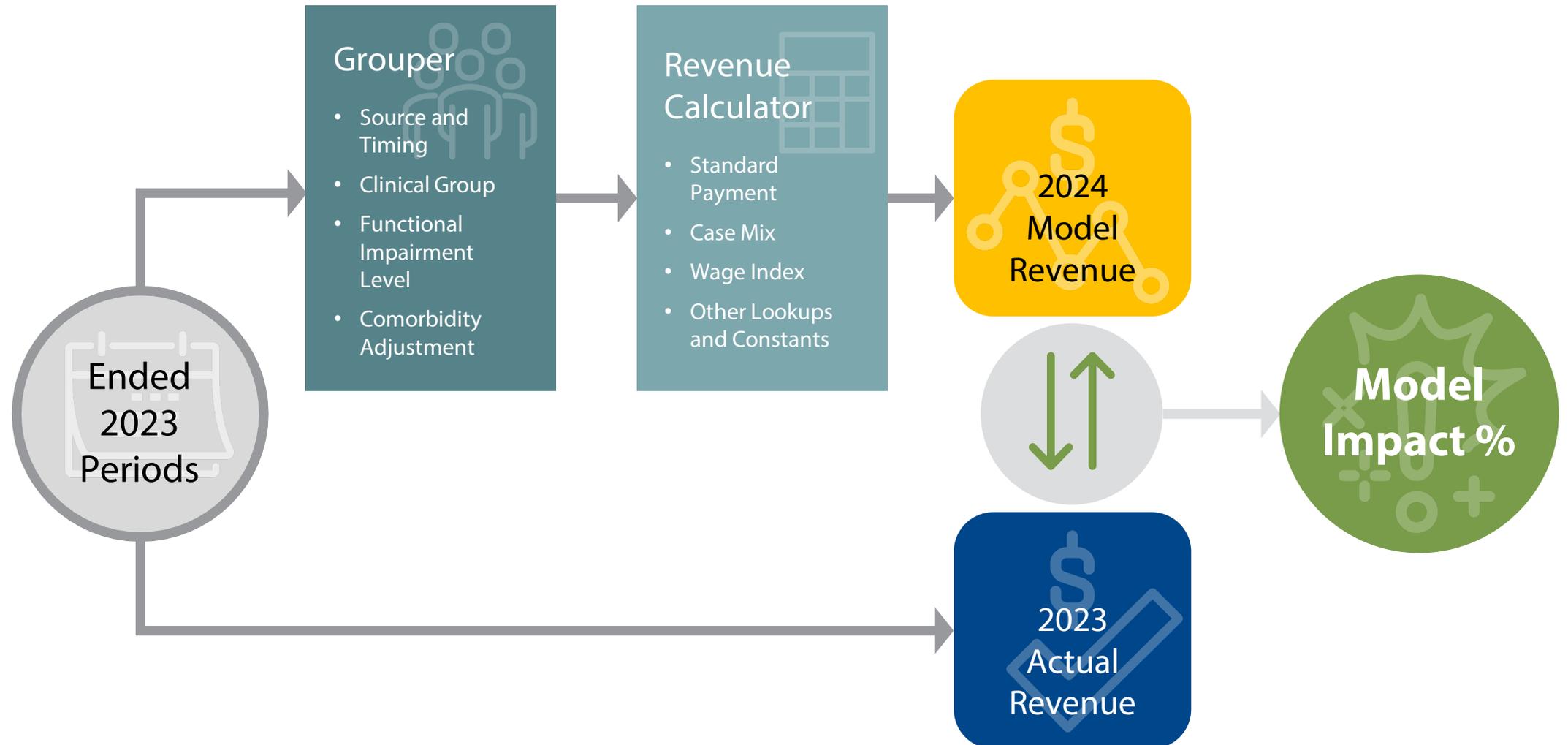
Diagnosis Behavior

HCHB Analytics

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HCHB Impact Model Explained





HCHB Modeled Overall Impact %

\$1,902

'23 Actual

\$1,851

'24 Modeled

-2.66%

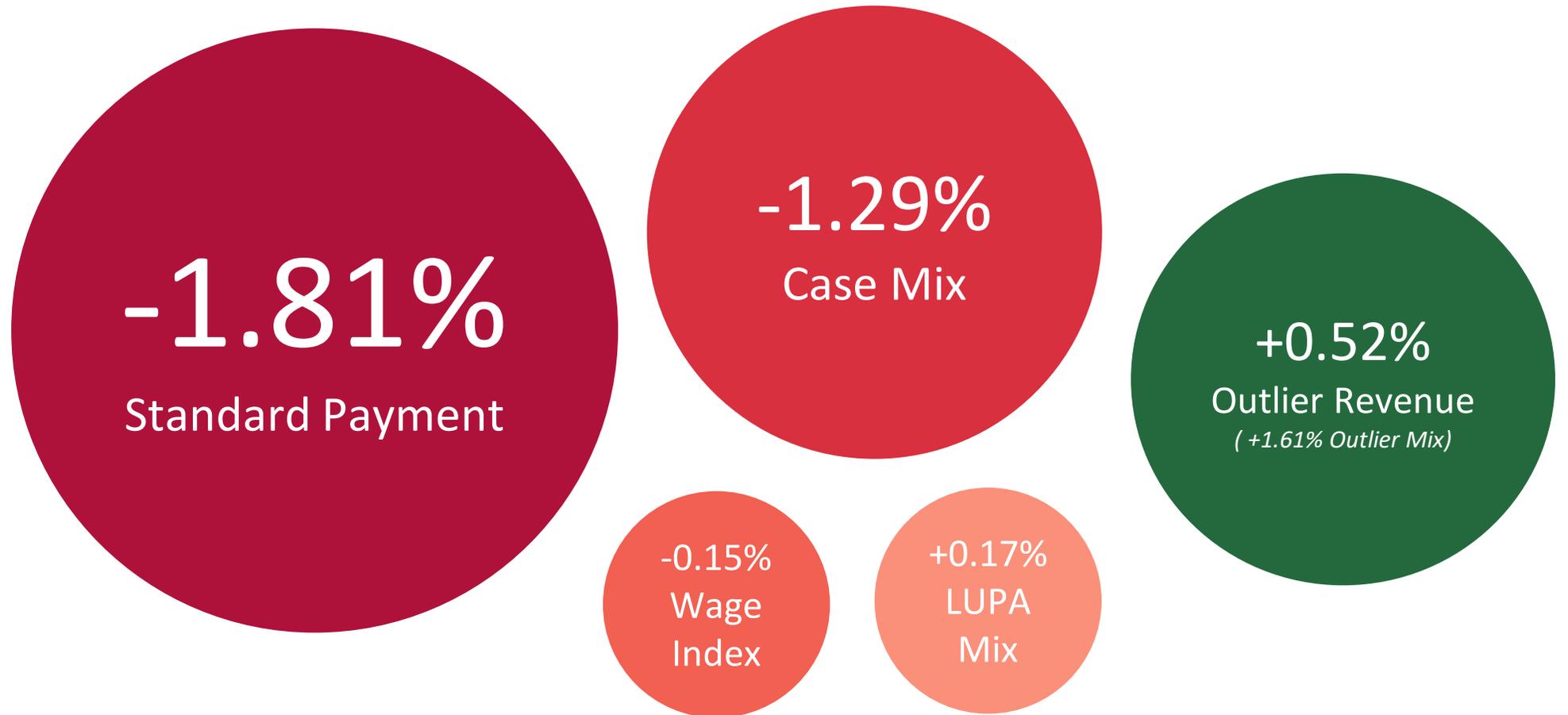
Change

*Results based on AUR (Average Unadjusted Revenue per Period)
for 2 million periods handled by HCHB in 2023*

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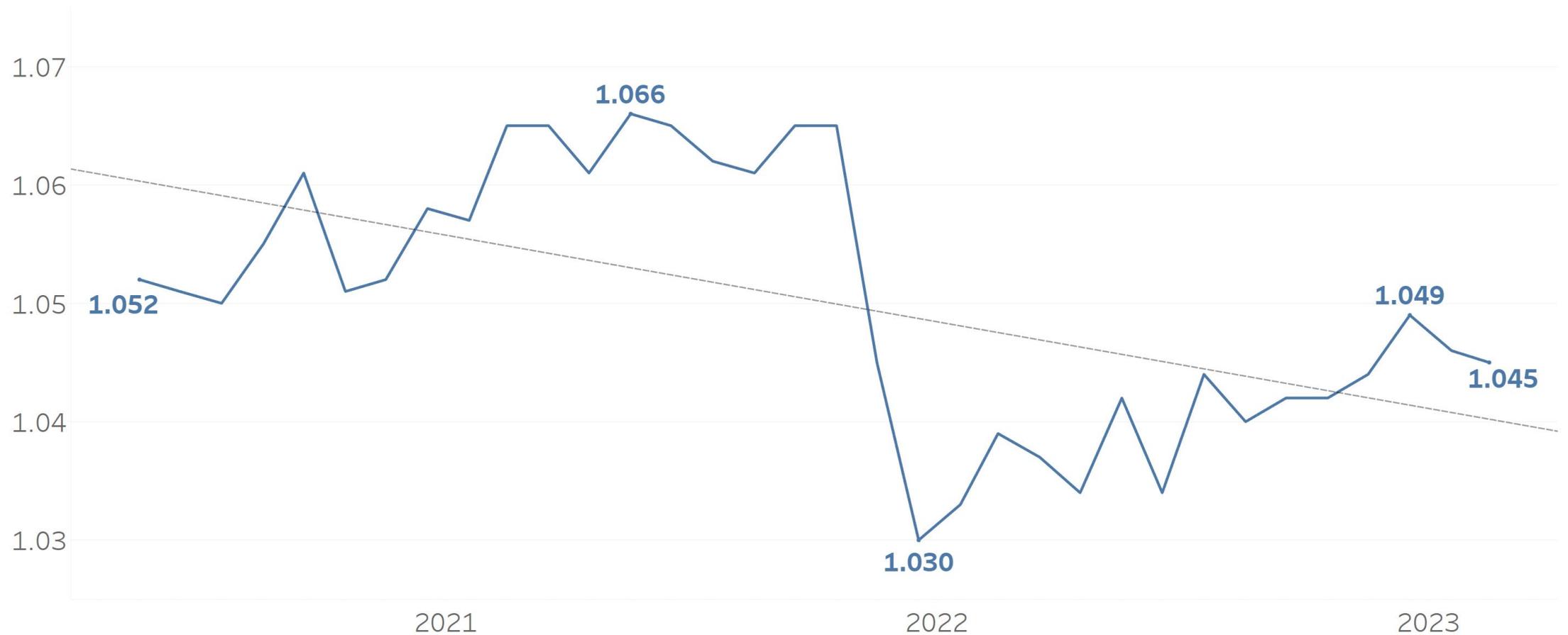
Biggest Drivers for the Cut



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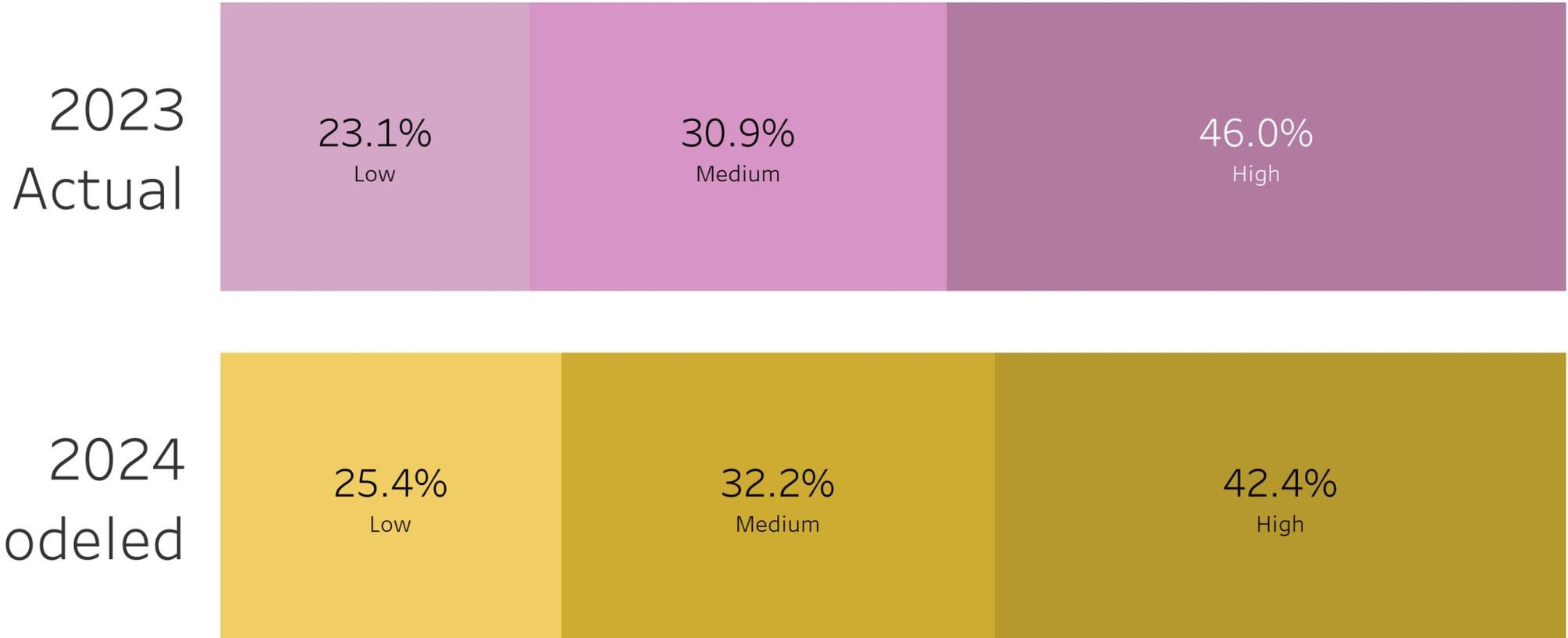
Average Case Mix



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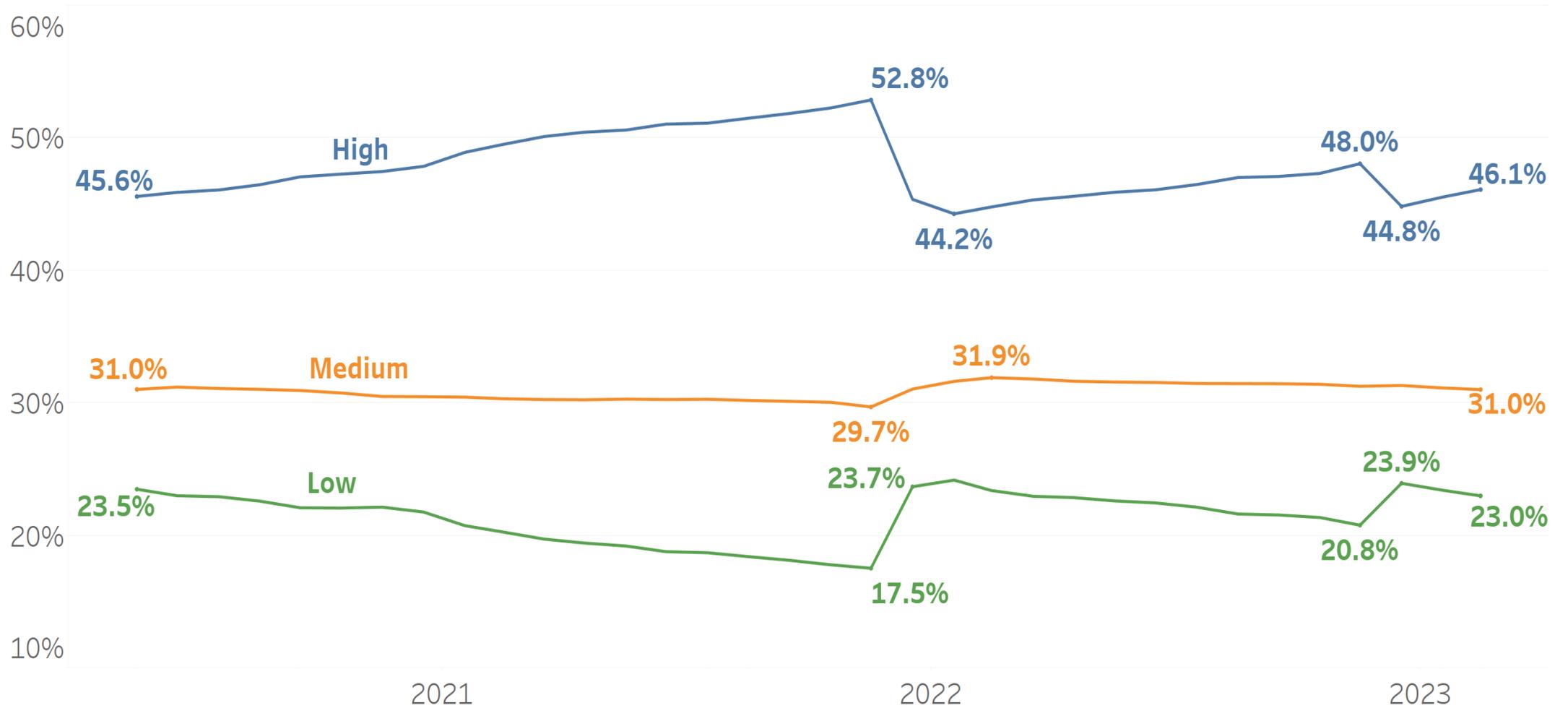
Functional Impairment Level Mix



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Functional Impairment Level Mix

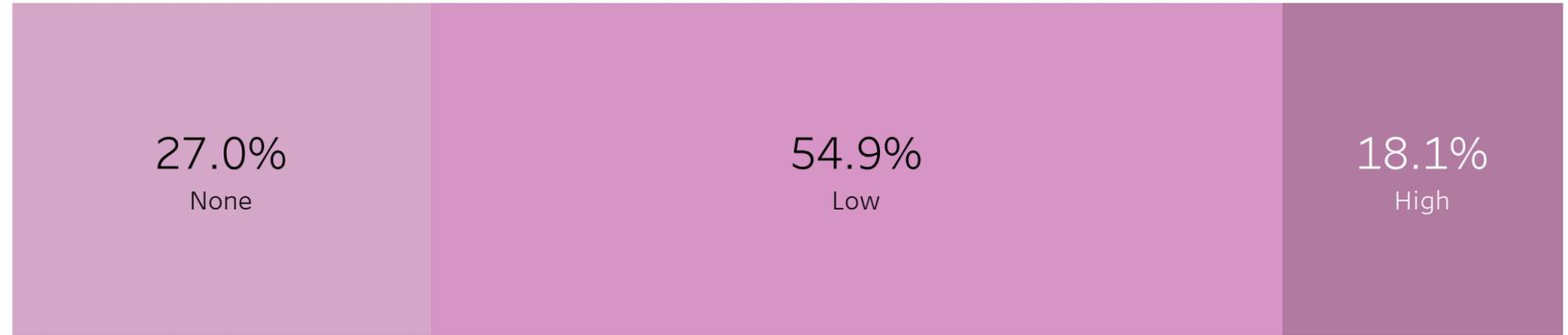


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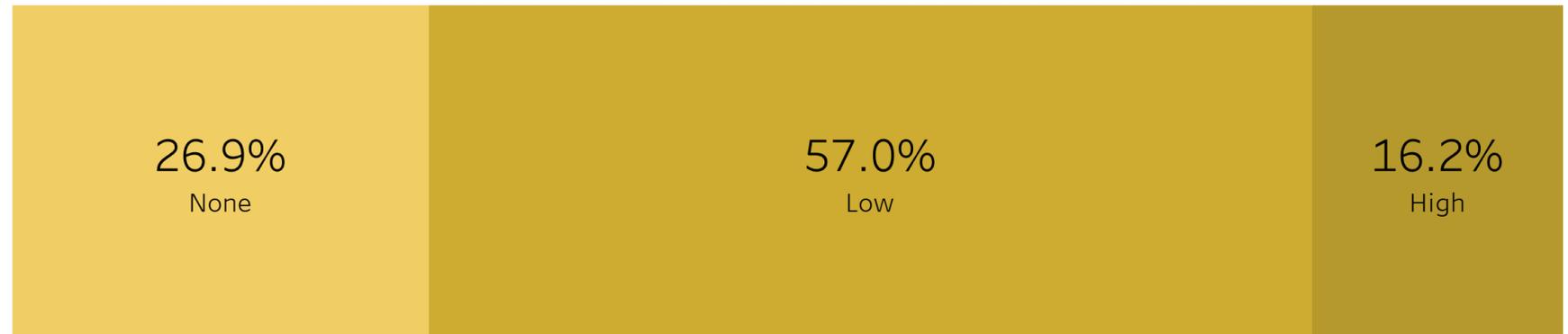


Comorbidity Adjustment Mix

2023
Actual



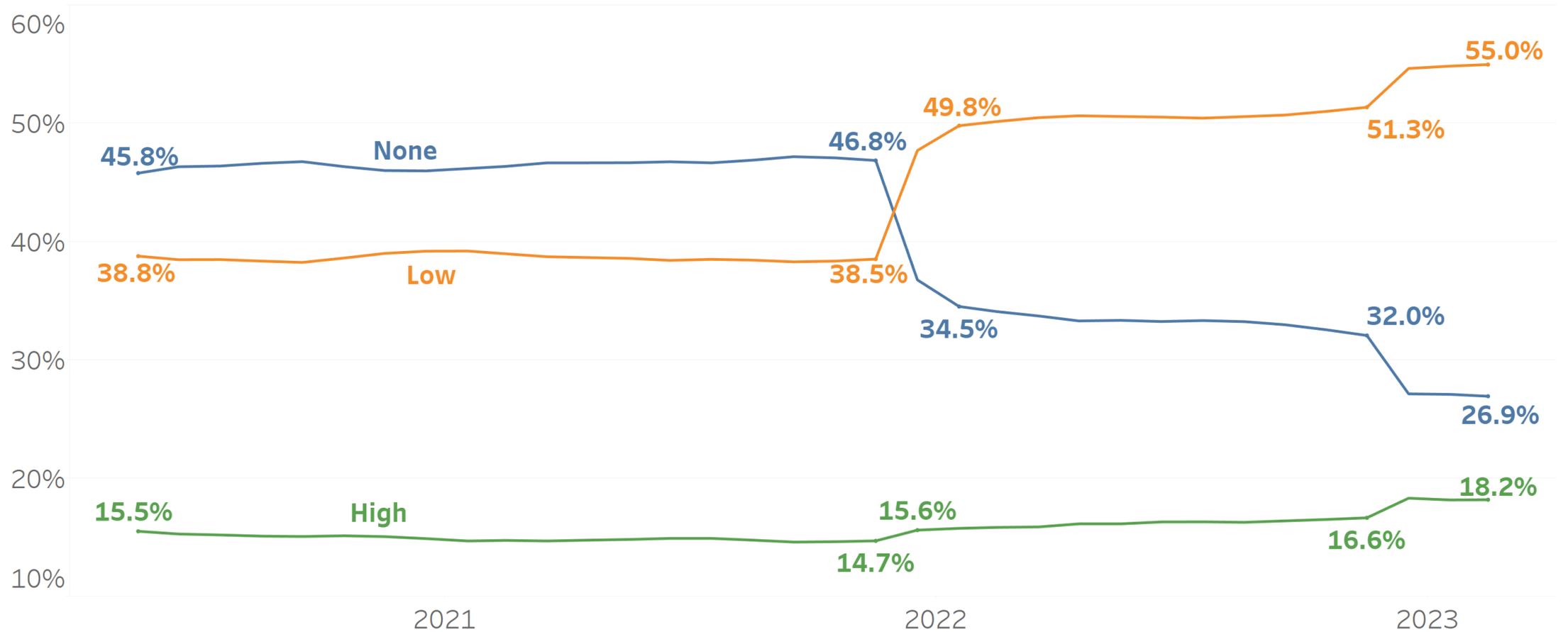
2024
Modeled



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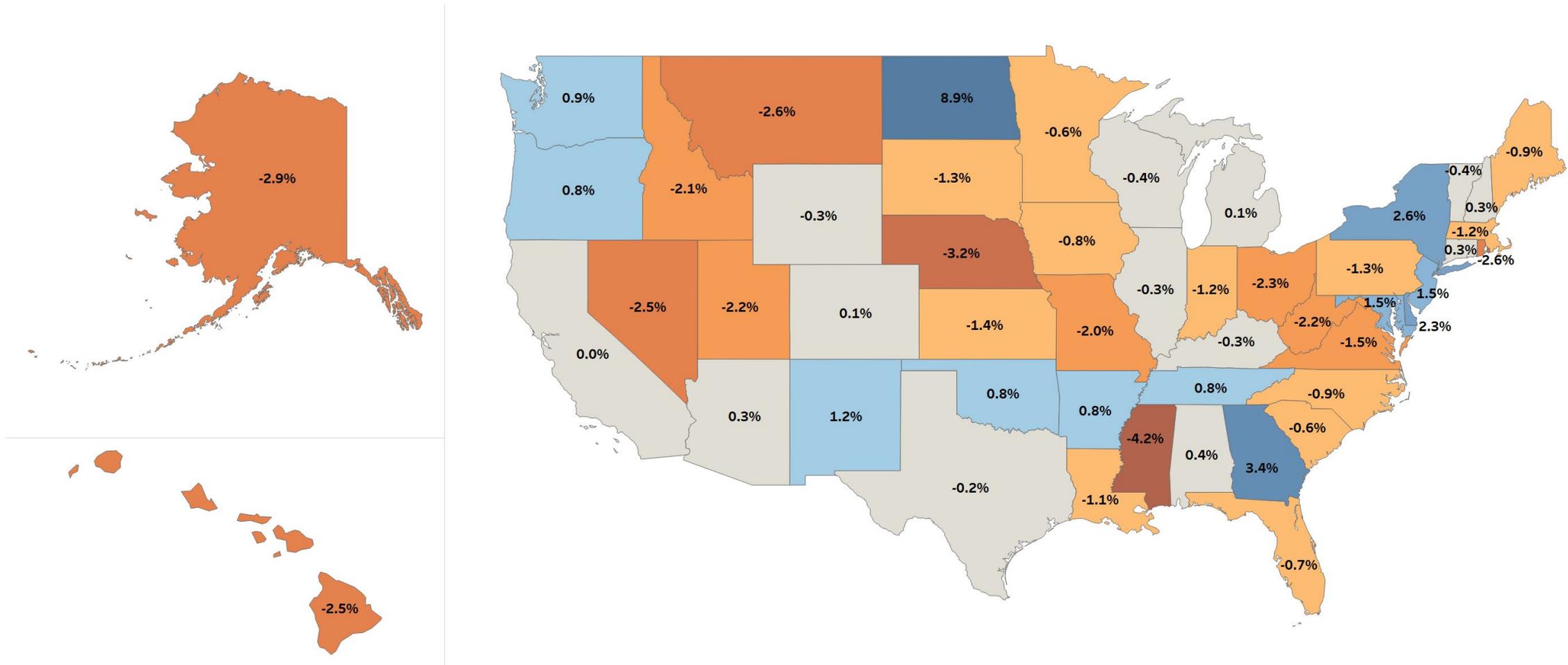
Comorbidity Adjustment Mix



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Wage Index Change by State



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What Would the Impact Model Look Like for Us?

CMS Rule - Home Health Impact Model CY2024 Proposed

Actual Model

Branch Group: (All)

Model Impact % Color: -5.00% 5.00%

Payor Type: (All)

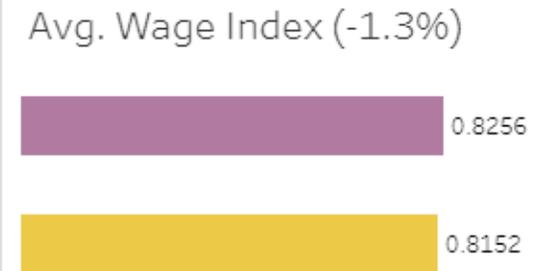
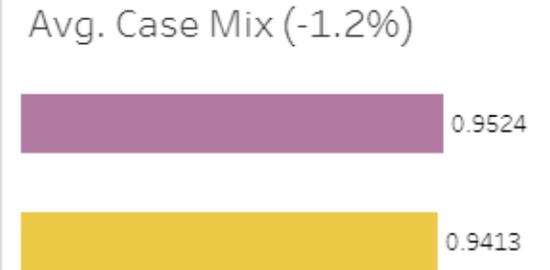
-2.86%
Model Impact %

\$1,609
Avg. Unadjusted Revenue Actual

\$1,563
Avg. Unadjusted Revenue Model

Impact by Reimbursement Basis

RB Status	Periods	% of Periods	AUR Actual	AUR Model	Model Impact %
Standard	16,292	85.76%	\$1,650	\$1,592	-3.54%
Outlier	1,124	5.92%	\$2,263	\$2,377	5.04%
LUPA	1,086	5.72%	\$271	\$276	1.82%
Standard to Outlier	434	2.28%	\$1,731	\$1,709	-1.27%
Standard to LUPA	48	0.25%	\$1,623	\$357	-78.00%
LUPA to Standard	8	0.04%	\$585	\$2,139	266.03%
Outlier to Standard	5	0.03%	\$1,335	\$1,571	17.63%



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The Agency Perspective: **Amedisys**

- What Amedisys is seeing
 - Across the industry
 - Across the organization
- How Amedisys uses data
 - HCHB's impact report
 - Advocacy
 - Identifying opportunities for efficiencies

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Join the Advocacy Effort

- Write comment letters
- Support the [Preserving Access to Home Health Act](#)
- Join Industry Advocacy Organizations

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Start the Conversation

- HCHB Customers: reach out to your Account Executive
- Reach out to our Sales team 1-866-535-4242 (HCHB)

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Q&A

